

ROBERT WILLIAM CORL

[1980 - Present]

Educator/Author/Musician



PROFESSIONAL HISTORY: After completing a BA in music education at Temple University, I was granted a graduate assistantship position, and taught music education majors how to use guitar and recording equipment to enhance the classroom experience for children in the Philadelphia Public Schools. Upon completion of my Masters Degree in 1980, I also began teaching music in the public-school system. In 1982, needing more income for my nascent family, I left the public schools and went into the real estate business. Responding to the need for professional real estate educators. I began teaching general real estate courses only two years later. I obtained a Pennsylvania Real Estate Broker's License in 1987, managed real estate sales offices and subsequently owned my own real estate firm. During my first 20 years in the business I worked as a salesperson, broker, broker/manager, broker/owner, appraiser, property manager, loan officer, teacher, nationally published author and real estate school director. I have designed, implemented, taught, administered and evaluated college courses for over three decades, both live and online as well, and continue to edit and contribute to online college courses through We-Train, LLC. In addition, I co-founded Opera Pacifica in 2003, and served as Vocal Director and Principal Tenor, while continuing to teach computers and IT courses for the community college system. I more recently became an EPIC Credentialed Trainer in 2013, teaching EPIC EMR (Electronic Medical Records) Software for Catholic Health Initiatives, and personally averaged 150 or more classes per year teaching doctors, pharmacists, pharmacy technicians and pharmacy students and pharmacy technicians. I retired from CHI in January of 2017 at age sixty-nine, and continue my work with We-Train, LLC.

EDUCATION

- [1980] Temple University, Philadelphia, PA
Master's Degree, Music Performance, Opera
- [1978] Temple University Philadelphia, PA
Bachelor's Degree, Education, Music
- [1967] Bucks County Community College Doylestown, IPA
Associates Degree, Liberal Arts, Secondary Education

PROFESSIONAL EXPERIENCE

- [2013 - 2017] Franciscan Health Services (FHS) Tacoma, WA
EPIC Credentialed Trainer, Dragon Medical and PACS (x-ray) Trainer, IT Elbow Support

Credentialed in Willow (Pharmacy) and CPOE (Computerized Physician Order Entry) and Certified to teach Dragon Medical (voice recognition dictation software for physicians) and PACS (McKesson, Horizon Medical Imaging software). In addition to teaching some 16 or more variations of the above (CPOE for all physician types, OBGYNs, Cardiologists, Surgeons, etc.) my duties have included providing elbow support for physician providers at FHS area hospitals and clinics, and developing training aids to support on-going new hire education, including tip sheets, videos, etc. I also helped to train the FHS IT Support Liaison Team.

[2012] Webucator.Com
Online Courseware Development

Syracuse, NY

Contracted and delivered 30 Camtasia Video Presentations: I was tasked to determine where videos were needed in their Excel 2010 Intermediate and Advanced online courses, then to design the videos based on my knowledge of Excel, film them, narrate the voice-overs, edit the final video and upload to Webucator.com.

[2003 -2010] SPSCC
Computer Instructor/Independent Contractor

Lacey, WA

I taught the entire Microsoft Office Suite (2003 and 2007), including Visio, Expression Web and SharePoint Designer. I have also taught other web related classes, including HTML and Adobe Dreamweaver.

SPECIAL ASSIGNMENT: In 2008 I participated in SPSCC's rollout of new proprietary software designed especially for case management for the **Washington State Office of Public Defense Parent's Representation Program**. I toured the state teaching the new software program, accompanied by an attorney from OPD. She evaluated critiques from attorneys, paralegals and social workers as they tried the software for the first time. The software developers adjusted the case management software accordingly, and I incorporated those changes into my training each week. I created a PowerPoint presentation that was ultimately used by additional instructors from SPSCC as the program moved forward, implementing the final iteration of the software.

[2003 - 2009] Pierce College
Online Instructor/Author

Steilacoom, WA

Co-authored online courses in Real Estate Law, Fundamentals and Practices, as well as a complete series of Real Estate Appraisal courses, both for college credit and CE credit for real estate professionals and appraisers.

[2002 -2012] Bellevue Community College
Online and Live Instructor/Author

Bellevue, WA

Programmed my own courses in WebCT for college and CE credit.

Beginning in 2002, I taught my own investment course, Mastering the Magic of the HP12c calculator (my book, endorsed by Hewlett Packard – www.rcpublications.com) twice each semester, featuring programs I designed for this calculator, and real estate investment software I designed for Microsoft Excel. (update: 01/18: I am currently designing a study guide on Washington Real Estate Law for this system)

[2003 - 2006] Americas Best Real Estate School
CBT and Online Author/School Director

Olympia, WA

Designed courses for ABRES in Real Estate Ethics and Law. For five years I was the school's Education Director for online courses for the state of Pennsylvania.

[2005 - Present] We-Train, LLC Steilacoom, WA
Online Instructor/Author

Co-authored and administered online courses in Real Estate Law, Fundamentals and Practices, as well as a complete series of Real Estate Appraisal courses, both for college credit and non-credit for real estate professionals and appraisers. These courses have been hosted by several colleges in Washington State.

[2000 -2001] Washington Association of Realtors® Olympia, WA
Director of Education

Responsible for education in 33 regional Realtor® associations throughout the state.

Designed and presented the 2001 Instructor Development Workshop (IDW) for the state of Washington to teach instructors from all 33 counties how to write and administer online courses.

Helped produce and acted in a nationally distributed real estate education video in support of the National Association of Realtors®.

[2000 – 2012] Washington State Certified Real Estate Instructor

I am one of only a few instructors in the state ever certified to teach all possible subjects – (Instructor ID #: I1912). My certificate stated that I have been approved to teach:

“**USE OF COMPUTERS AND/OR OTHER TECHNOLOGIES** AS APPLIED TO THE PRACTICE OF REAL ESTATE/REAL ESTATE SALES & MARKETING/REAL ESTATE PRACTICES/REAL ESATE **LAW**/REAL ESTATE FUNDAMENTALS/REAL ESTATE FINANCE/REAL ESTATE CLOSING PRACTICES/PROPERTY MANAGEMENT & LEASING/PRINCIPLES & ESSENTIALS/INSTRUCTOR DEVELOPMENT WORKSHOP/**ETHICS** & STANDARDS OF PRACTICE/CURRENT TRENDS & ISSUES/BUSINESS MANAGEMENT/BROKERAGE MANAGEMENT/APPRaisal”

[1999 -2000] Capital Business Machines Olympia, WA
Director of Training

Primary instructor and manager of a computer training facility handling software and Microsoft systems engineering courses. Taught full spectrum of Microsoft software courses, including Office Suite, Front Page, Project, HTML, etc. Completed the 6 month Microsoft Certified Systems Engineer Course (MCSE) in 2000.

[1991 - 1999] Weichert Realtors® Morris Plains, NJ
Director of Education, Metropolitan RE School, Pennsylvania and Delaware

Certified Real Estate School Director in PA and DE, and also created corporate training in 6 states & the District of Columbia for parent company, Weichert Realtors.

[1994 - 1998] **West Chester University, PA** West Chester, PA
Author/Adjunct Professor

In response to a request from West Chester University, and at the recommendation of the Chester County Association of Realtors®, I was asked to create a course to teach potential homeowners and investors how to evaluate, purchase and maintain real property. I authored the new course and taught it until I moved to Washington State in 1998. Some of my original materials are still used as a student project in our Washington Real Estate Fundamentals courses.

ADDITIONAL PROFESSIONAL ACTIVITIES

Free-lance writer and nationally published author:

Journal of the Real Estate Educators Association (REEA)

Real Estate Today (the magazine of the National Association of Realtors® - now, Today's Realtor®).

Author of two self-published books:

Mastering the Magic of the HP12c (directly supported by the Hewlett Packard Company by a link from their website to mine, www.rcpublications.com See their website, "HP Calculators")

MathMagic (real estate mathematics solutions), used in online real estate courses.

Certified Fair Housing Instructor since 1984. – Cuyahoga Plan of Ohio

Certified New Homes Sales Professional (CSP) Instructor for **NAHB** (National Association of Home Builders) from 1993 to 2005.

PROFESSIONAL MEMBERSHIPS

Former member of the Education Committee of the WA Department of Licensing.
Former member of the National Association of Realtors® and the Real Estate Educators Association.

Former Chairperson of the Equal Opportunity Committee, Chester County Association of Realtors®, Pennsylvania.

INTERESTS AND ACTIVITIES

Vice President and Principal Tenor for Opera Pacifica Education and Repertory Association, www.operapacifica.org

Vice President and Webmaster (and web designer) for the Olympia Chamber Orchestra. www.olympiachamberorchestra.org

Professional Opera Singer

Private Voice Teacher, and author/instructor for Master's classes in voice for St. Martin's College, Lacey, Washington.

I am writing a new book called, "The Guitar Book" to teach students how to play the guitar in multiple styles and I am in the process of creating companion lesson videos to be offered for free on YouTube for friends, family, and the general public.

MILITARY EXPERIENCE

Vietnam Veteran – Served in the US ARMY as Military Intelligence Analyst, Briefer, Interrogator and French Interpreter/Translator from 1968 to 1971. Encoded data for Intelligence Services and CIA using an IBM 29 keypunch machine. Worked liaison with US Navy, US Air Force, US Army Special Forces and the CIA.

Military Awards:

Joint Services Commendation Medal

Vietnam Service Medal

Vietnam Campaign Medal

National Service Medal